

KAMCO Research

Human Soft Holding Co.

11-Nov-12

Financial Results Announcement for 9M-2012 (Kuwait S.E)

| Profitability | 9M-2011 | 9M-2012 | % Change |
|--|----------------|-----------------|----------|
| Net Profit (Loss) KWD | 1,676,686 | 1,479,022 | (11.8%) |
| Earnings Per Share (fils) Return on Average Equity (ROAE)^ | 14.80 9.87% | 12.95 10.06% | (12.5%) |
| Return on Average Assets (ROAA)^ | 6.09% | 5.85% | |
| | Q3-11 | Q3-12 | % Change |
| Net Profit (Loss) KWD | 1,251,052 | 150,508 | (88.0%) |
| Earnings Per Share (fils) | 10.95 | 1.32 | (87.9%) |

| Balance Sheet Summary (KWD) | 30-Sep-11 | 30-Sep-12 | % Change |
|-----------------------------|------------|------------|----------|
| Assets: | | | |
| Current Assets | 8,452,117 | 12,557,906 | 48.6% |
| Non-current Assets | 24,186,853 | 29,743,947 | 23.0% |
| Total Assets | 32,638,970 | 42,301,853 | 29.6% |
| | | | |
| Shareholders' Equity* | 20,700,632 | 22,899,280 | 10.6% |
| Liabilities: | | | |
| Current Liabilities | 8,693,465 | 11,712,270 | 34.7% |
| Non-current Liabilities | 3,244,873 | 7,690,303 | 137.0% |
| Total Liabilities | 11,938,338 | 19,402,573 | 62.5% |

^{*} Shareholders' equity may include minority interest

| Year-to-Date Trading Indicators & Current Valuation Multiples | | | | |
|---|-------|--------------------|-------|--|
| Volume (Shrs '000) | 119 | P/E (x) | 14.06 | |
| Value (KWD '000) | 30 | P/B (x) | 1.35 | |
| Closing Price (KWD) | 0.270 | Dividend Yield | 0.00% | |
| Book Value Per Share (KWD) | 0.201 | YTD Share Turnover | 0.10% | |
| Current Market Capitalization (KWD Million) | 31 | Beta | 0.12 | |

^{^:} ROAE & ROAA are based on net profit for the trailing twelve month period ended Sep-2012, NM: Not Meaningful

Source: KAMCO Research & Kuwait Stock Exchange

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