

Faisal Hasan, CFA

+(965) 2233 6907

Junaid Ansari

+(965) 2233 6912

Assistant Vice President

junaid.ansari@kamconline.com

Head - Investment Research

faisal.hasan@kamconline.com

# GCC Fixed Income Market : 2015 - The Year That Was...

The MENA fixed income market is expected to continue to grow during 2016 after a marginal growth of 4% in 2015. Sukuk issuance in MENA is expected to outpace bond issuance in 2016 (as against a 38% decline in sukuks in 2015) primarily due to still abundant liquidity in that market as against tight liquidity with conventional banks. Also supporting the expected issuance are the oil price led fiscal deficit gap and the need to invest in infrastructure by the sovereigns.

The year 2015 saw higher issuances by sovereigns led by Saudi Arabia which tapped the market after an eight year hiatus. However, corporate issuers in the GCC pulled back from the bond market resulting in a decline of almost 22% in this segment during 2015. For 2016, Saudi Arabia has already announced that it would tap the international bond market to plug the expected budget deficit during the year. In addition, the excellent credit ratings of the GCC sovereigns should make their fixed income issuance attractive to investors globally.

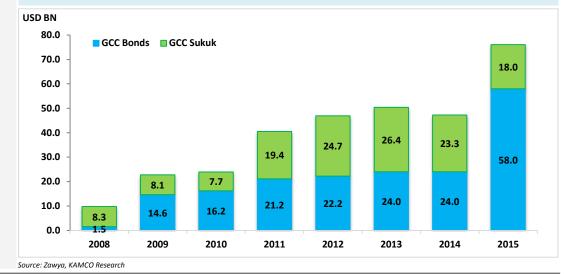
On the international front, a process of normalization was finally initiated during December-15 when the US Fed raised benchmark rates after almost 8 years of a zero rate policy. However, the initial response to the rate hike by the year-end was a flattening yield curve. Short term interest rates saw an upward trend by year-end reflecting the increase in Fed benchmark rates. On the other hand, long term interest rates are yet to see the same pace of increase in response to the benchmark rate hike, which points towards a lack on confidence in the long term growth of the US economy. This has raised concerns of an "inverted curve" or recessionary pressure in the long run.

In fact, in 2015 the yield on 2-year US treasury note posted the biggest yearly rise since 2006. A number of factors were responsible for this, including a steep decline in oil prices, recurring concerns of slowing global growth with continued slowdown in Europe, a bumpy landing expected in Chinese economy as well as the Yuan devaluation in August-15.

In terms of international focus, demand for US bonds have increased globally resulting in a capital flight from emerging markets and some Asian economies as they seek safer bets. The higher investment was also due to a strengthening USD against the EUR, Yen and a number of currencies. Meanwhile, in terms of bond preference, municipal bonds in the US were preferred that generated higher total return as compared to junk category bonds and corporate bonds.

### Sovereign Credit Ratings

Country	Moody's	S&P	Fitch
Abu Dhabi	Aa 2	AA	AA
Bahrain	Baa3	BBB-	BBB-
Kuwait	Aa 2	AA	AA
Oman	A1	BBB+	NR
Qatar	Aa 2	AA	AA
Saudi Arabia	Aa 3	A+	AA
Source: Bloomberg			



### **Fixed Income Issuances in GCC**

KAMCO Investment Research Department, 16th Floor, Al-Shaheed Tower, Khalid Bin Al-Waleed Street- Sharq, P.O. BOX : 28873, Safat 13149, Kuwait Tel.: (+965) 1 852 626 Fax: (+965) 2249 2395 Email: <u>Kamcoird@kamconline.com</u> Website: <u>http://www.kamconline.com</u>

# US & MENA Rate Hikes

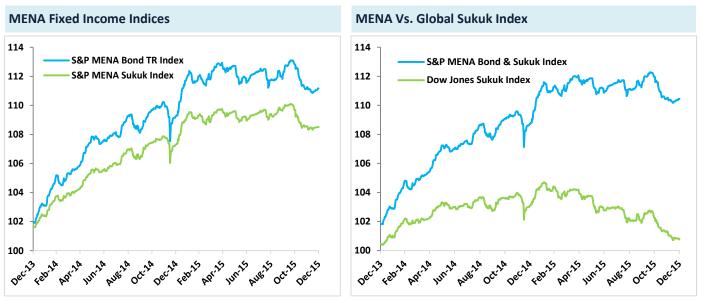
Following the US. Fed rate hike announcement, Saudi Arabia, Kuwait and Bahrain raised their benchmark rates. Saudi Arabia raised its overnight reverse repo rate by 25 bps to 50 bps but left its benchmark repo rate unchanged at 2.0%. Meanwhile, the Central Bank of Kuwait (CBK) raised its benchmark discount rate by 25 bps to 2.25%, whereas Bahrain, while keeping the repo rate unchanged at 2.25%, raised its overnight interest rate by 25 bps to 0.5% and its rate for one week also by 25 bps to 0.75%. The move by the three gulf countries was expected since the GCC countries have pegged their respective currencies against the USD (with the exception of Kuwaiti Dinar which is pegged against a basket of currency dominated by the USD).



Data indicates end-of-period target rates/ranges. Source: US Federal Reserve, Central Bank of Kuwait

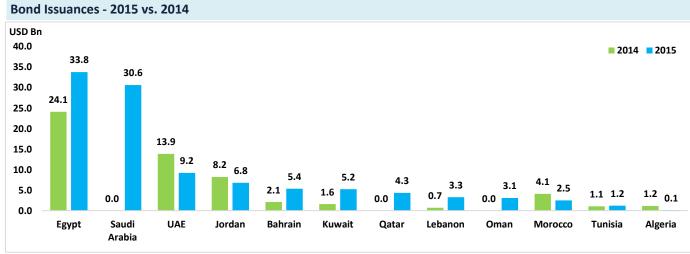
The rate hike, as also highlighted by Fitch Ratings, is primarily to maintain the currency peg and does not represent any urgency or fiscal/ monetary pressure. On the other hand, absence of a rate increase would have put pressure on the local currencies and in the longer run lured investors to sell their local assets in the gulf region and invest in higher-yielding dollar-based investments.

# **Fixed Income Market Performance**



Source: Bloomberg, KAMCO Research

The trend in the global sukuk index and the MENA fixed income indices highlight the divergent trends in these markets and clearly reflects the weakness in sukuk issuances during 2015. The sukuk market got a boost as sovereigns continued to diversify their funding sources and the trend is expected to be stronger in 2016.



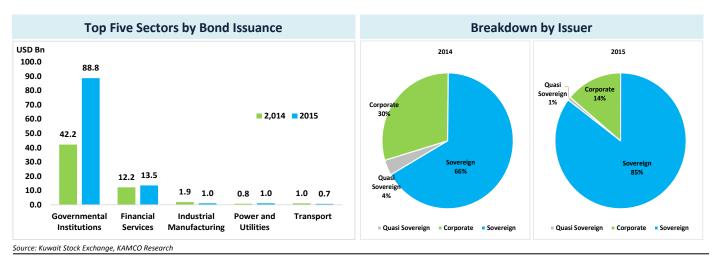
## **MENA Bond Issuances**

Source: Zawya, KAMCO Research

Total bond issuance in the MENA region touched USD 105.7 Bn during 2015, a strong leap of 67% or USD 42.3 Bn as compared to the previous year. Bond issuance activity got a boost from Saudi Arabia after the Kingdom issued bonds worth USD 30.6 Bn as compared to no issues in the previous year. Saudi Arabia resumed issuing local currency bonds to banks in July-15 for the first time since 2007 in order to cover budget deficits due to the fall in oil prices. The Kingdom issued an average of SAR 20 Bn (USD 5.3 Bn) every month since it started the program. Nevertheless, the market continues to be dominated by Egypt that issued USD 33.8 Bn in bonds during the year, an increase of 40% over the previous year level. The total number of issuances witnessed an increase of merely 4.5% during 2015 to reach 253. However, the average size of the bond offering in MENA was much larger as compared to the previous year.

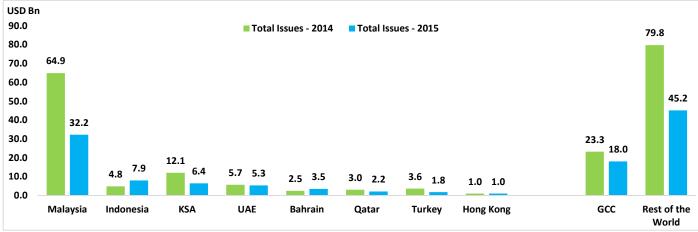
Government institutions continue to be the biggest issuers of bonds in the region with total issues having more than doubled to USD 88.8 Bn during 2015. Issues by banks totaled USD 13.5 Bn in 2015 as against USD 12.2 Bn during 2014. In terms of the share of total issuance, sovereign bonds accounted for 85% of total issues in 2015, a much higher share as compared to 66% in 2014, whereas the share of corporates slumped from 30% in 2014 to merely 14% in 2015. Bond issues in Kuwait saw a significant jump from USD 1.6 Bn in 2014 to USD 5.2 Bn in 2015 primarily on the back of higher issuance by the government further supported by capital boosting bonds launched by NBK in order to meet Basel III requirements and to boost Tier 2 capital.

The bond market outlook for 2016 largely shows a grim picture with a majority of the fund managers expressing a more bearish view for the overpriced bond market as compared to compelling valuations for the equity markets. The rate hike decision in Saudi Arabia, Kuwait and Bahrain following the U.S. rate hike in December-15 has pushed up short-term interest rates and reduced bond yields thereby resulting in shrunken buying for Gulf bonds. In addition, the severe decline in oil revenues has affected deposits with local banks resulting in significantly tight liquidity conditions. Nevertheless, expected issuance in 2016 include international bond issue by Saudi Arabia as indicated by the country's finance minister. Moreover, the yield on the expected bond issuance would largely depend on oil price. The yield spread over US treasuries would be much larger if oil price continues to be at low levels but if it increase to USD 50/b level, yields spreads could be in the range of 200-250 bps over US Treasuries.



# **Global Sukuk Issuances**

Sukuk Issuances - 2015 vs. 2014

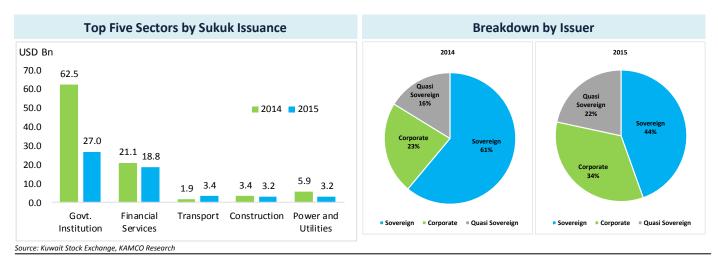


Source: Zawya, KAMCO Research

Total global sukuk issuances declined significantly during 2015 by almost 39% to USD 63.2 Bn vs. USD 103 Bn during 2014 as a result of volatility in rates and weakness in commodities. Nevertheless, as a percentage of global sukuk issuances, GCC's share increased from 23% in 2014 to 29% in 2015. Malaysia continued to dominate the world sukuk issuance center followed by Indonesia and Saudi Arabia. One of the primary reasons for the decline in the sukuk issuances during 2015 was the decision by the Central Bank of Malaysia to move away from Sukuk as a liquidity management tool for the Islamic banks in the country. Moreover, uncertainty over interest rates in the US also kept some of the issuers away from the market. A total of 709 sukuk issues happened during 2015 as compared to 809 during 2014.

Sovereign issues continued to dominate the sukuk market during 2015; however the share in total issuance more than halved during the year. Total issuance by sovereigns stood at USD 28.1 Bn in 2015 as compared to USD 62.9 Bn during 2014, whereas quasi-sovereign issued USD 13.7 Bn of Sukuks as compared to USD 16.7 Bn in 2014. Sukuk issuance by corporates stood at USD 21.4 Bn in 2015 as compared to USD 23.4 Bn in 2014. Some of the notable sukuk issuances in the GCC included the USD 1.067 Bn issue by Riyad Bank and the USD 1 Bn soverign sukuk issued by the Ras Al Khaimah government. In terms of sector performance, banks dominated sukuk issuance in the private sector followed by transport sector and the construction sector. On the other hand, Sukuk issuance by power & utilities sector almost halved to USD 3.2 Bn as compared to USD 5.9 Bn in the previous year.

Going forward, we expect sukuk issuance to pick up owing to several factors and government issuance is expected to dominate the market. The infrastructure funding requirements by sovereigns should be positive for the sukuk market. Moreover, since there are limited expectations for any improvement in oil price in the near term, governments would increasingly be motivated to tap the sukuk market in order to fill the deficit gap. Moreover, conventional issues outpaced Islamic issues in 2015; consequently, there is still plenty of liquidity available in the Islamic fund market ready to be tapped by the governments and private sector. The market is expected to be dominated by Saudi Arabia and UAE that are expected to see a mix of both conventional and Islamic issues. Moreover, according to a Moodys, even Kuwait is looking at Sukuk issuance in 2016. Meanwhile, according to the Central Bank of Oman, the country could see more sukuk issuance following the 2015 issuance.



GCC Fixed Income Market - 2015

### **Disclaimer & Important Disclosures**

KAMCO is authorized and fully regulated by the Capital Markets Authority ("CMA, Kuwait") and partially regulated by the Central Bank of Kuwait ("CBK")

This document is provided for informational purposes only. Nothing contained in this document constitutes investment, an offer to invest, legal, tax or other advice or guidance and should be disregarded when considering or making investment decisions. In preparing this document, KAMCO did not take into account the investment objectives, financial situation and particular needs of any particular person. Accordingly, before acting on this document, investors should independently evaluate the investments and strategies referred to herein and make their own determination of whether it is appropriate in light of their own financial circumstances and objectives. The entire content of this document is subject to copyright with all rights reserved. This research and the information contained herein may not be reproduced, distributed or transmitted in Kuwait or in any other jurisdiction to any other person or incorporated in any way into another document or other material without our prior written consent.

#### Analyst Certification

Each of the analysts identified in this report certifies, with respect to the sector, companies or securities that the individual analyses, that (1) the views expressed in this report reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly dependent on the specific recommendations or views expressed in this report.

#### KAMCO Ratings

KAMCO investment research is based on the analysis of regional and country economics, industries and company fundamentals. KAMCO company research reflects a long-term (12-month) target price for a company or stock. The ratings bands are:

- \* Outperform: Target Price represents expected returns >= 10% in the next 12 months
- \* Neutral: Target Price represents expected returns between -10% and +10% in the next 12 months
- \* Underperform: Target Price represents an expected return of <-10% in the next 12 months

In certain circumstances, ratings may differ from those implied by a fair value target using the criteria above. KAMCO policy is to maintain up-to-date fair value targets on the companies under its coverage, reflecting any material changes to the analyst's outlook on a company. Share price volatility may cause a stock to move outside the rating range implied by KAMCO's fair value target. Analysts may not necessarily change their ratings if this happens, but are expected to disclose the rationale behind their view to KAMCO clients.

Any terms and conditions proposed by you which are in addition to or which conflict with this Disclaimer are expressly rejected by KAMCO and shall be of no force or effect. The information contained in this document is based on current trade, statistical and other public information we consider reliable. We do not represent or warrant that such information is fair, accurate or complete and it should not be relied upon as such. KAMCO has no obligation to update, modify or amend this document or to otherwise notify a recipient thereof in the event that any opinion, forecast or estimate set forth herein, changes or subsequently becomes inaccurate. The publication is provided for informational uses only and is not intended for trading purposes. The information on publications does not give rise to any legally binding obligation and/or agreement, including without limitation any obligation to update such information. You shall be responsible for conducting your own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this or other such document. Moreover, the provision of certain data/information in the publication may be subject to the terms and conditions of other agreements to which KAMCO is a party.

Nothing in this document should be construed as a solicitation or offer, or recommendation, to acquire or dispose of any investment or to engage in any other transaction, or to provide any investment advice or service. This document is directed at Professional Clients and not Retail Clients within the meaning of CMA rules. Any other persons in receipt of this document must not rely upon or otherwise act upon it. Entities and individuals into whose possession this document comes are required to inform themselves about, and observe such restrictions and should not rely upon or otherwise act upon this document where it is unlawful to make to such person such an offer or invitation or recommendation without compliance with any authorization, registration or other legal requirements.

#### **Risk Warnings**

Any prices, valuations or forecasts are indicative and are not intended to predict actual results, which may differ substantially from those reflected. The value of an investment may go up as well as down. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including, without limitation, foreseeable or unforeseeable changes in interest rates, foreign exchange rates, default rates, prepayment rates, political or financial conditions, etc.).

Past performance is not indicative of future results. Any opinions, estimates, valuations or projections (target prices and ratings in particular) are inherently imprecise and a matter of judgment. They are statements of opinion and not of fact, based on current expectations, estimates and projections, and rely on beliefs and assumptions. Actual outcomes and returns may differ materially from what is expressed or forecasted. There are no guarantees of future performance. Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. This document does not propose to identify or to suggest all of the risks (direct or indirect) which may be associated with the investments and strategies referred to herein.

#### **Conflict of Interest**

KAMCO and its affiliates provide full investment banking services, and they and their directors, officers and employees, may take positions which conflict with the views expressed in this document. Salespeople, traders, and other professionals of KAMCO may provide oral or written market commentary or trading strategies to our clients and our proprietary trading desks that reflect opinions that are contrary to the opinions expressed in this document. Our asset management area, our proprietary trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this document. KAMCO may have or seek investment banking or other business relationships for which it will receive compensation from the companies that are the subject of this document. Facts and views presented in this document have not been reviewed by, and may not reflect information known to, professionals in other KAMCO business areas, including investment banking personnel. United Gulf Bank, Bahrain owns majority of KAMCO's shareholding and this ownership may create, or may create the appearance of, conflicts of interest.

### No Liability & Warranty

KAMCO makes neither implied nor expressed representations or warranties and, to the fullest extent permitted by applicable law, we hereby expressly disclaim any and all express, implied and statutory representations and warranties of any kind, including, without limitation, any warranty as to accuracy, timeliness, completeness, and fitness for a particular purpose and/or non-infringement. KAMCO will accept no liability in any event including (without limitation) your reliance on the information contained in this document, any negligence for any damages or loss of any kind, including (without limitation) direct, indirect, incidental, special or consequential damages, expenses or losses arising out of, or in connection with your use or inability to use this document, or in connection with any error, omission, defect, computer virus or system failure, or loss of any profit, goodwill or reputation, even if expressly advised of the possibility of such loss or damages, arising out of or in connection with your use of this document. We do not exclude our duties or liabilities under binding applicable law.



## KAMCO Investment Company - K.S.C. (Public)

Al-Shaheed Tower, Khalid Bin Al-Waleed Street- Sharq P.O. BOX : 28873, Safat 13149, State of Kuwait Tel: (+965) 1852626 Fax: (+965) 22492395 Email : <u>Kamcoird@kamconline.com</u> Website : <u>http://www.kamconline.com</u>

**KAMCO Investment Company**