GCC Projects Market: 2022 - The Year That Was

GCC project awards reach second-lowest since 2005...

GCC project awards contracted during 2022 as global economic challenges mounted. The decline of GCC contract awards was affected by high inflation and continuing supply chain problems mainly due to China's intermittent Covid-19 restrictions which are now lifted. In addition, the increase in benchmark rates by global and regional central banks to combat runaway inflation also impacted project funding in the GCC. The decline in 2022 also reflected limited big-ticket projects outside the Saudi project market.

Total value of GCC contracts awarded declined by 18.7% y-o-y during 2022 to USD 93.6 Bn as compared to USD 115.2 Bn in awards during 2021. This was the lowest project awards since 2005, barring the pandemic induced decline in 2020. All GCC countries, barring Saudi Arabia, witnessed a y-o-y decline in their aggregate 2022 value of projects awarded. In addition, total value of project awards was above the USD 100 Bn mark every year for the last decade with the exception of the pandemic year (2020) and 2022.

Saudi Arabia remained the largest projects market in the GCC during 2022 recording a total of USD 54.2 Bn worth of contracts awarded as compared to USD 53.9 Bn in 2021. The UAE ranked second recording total contract awards of USD 19.2 Bn vs. USD 25.9 Bn during 2021. Saudi Arabia, UAE and Qatar accounted for a combined 93.6% of the total value of contracts awarded in the GCC during the year. Total projects awarded in Kuwait during 2022 reached USD 2.8 Bn against USD 5.2 Bn in 2021. Similarly, Oman witnessed new projects awards drop of 27.1% y-o-y to reach USD 2.2 Bn while the aggregate value of contracts awarded in Bahrain reached USD 996 Mn in 2022 as compared to USD 2.7 Bn during 2021.

In terms of sector classification, the Construction sector witnessed the biggest increase in the value of projects awarded during the year recording USD 3.2 Bn y-o-y increase in new contract awards to reach a total of USD 34.3 Bn during 2022. The growth in the GCC Construction Sector was mainly driven by the jump in total value of contracts awards in Saudi Arabia's Construction sector. The Saudi Construction sector comprised 59.2% of the total value of projects awarded in the Construction sector in the GCC during the year.

The outlook for 2023 remains bright for the GCC projects market with more than USD 110 Bn worth of projects already in the tender stage, according to MEED Projects, that would mostly translate into awards. Near-term forecast also remains positive for the region mainly driven by Saudi Arabia's Construction sector mostly related to the NEOM giga projects.



25 249

14.208

Qatar

2,660 996

Bahrain

3,0542,226

Oman



Analyst +(965) 2233 6906 momar@kamcoinvest.com

Junaid Ansari

Head of Investment Strategy and Research +(965) 2233 6912 jansari@kamcoinvest.com



Saudi

5,196_{2,774}

Kuwait

Investment Strategy & Research, Kamco Invest, 15th Floor, Al-Shaheed Tower, Khalid Bin Al-Waleed Street- Sharq, P.O. BOX : 28873, Safat 13149, Kuwait Tel.: (+965) 2233 6600 Fax: (+965) 2249 2395 Email: kamcoird@kamcoinvest.com Website: www.kamcoinvest.com

25,925

19 244

UAE

Saudi Arabia

Saudi Arabia dominated the GCC projects market during 2022 with 8 out of the 10 largest contracts awarded in the region during the year coming from Saudi Arabia while the remaining two were from Qatar. The aggregate value of Saudi Arabia's Q4-2022 project awards reached USD 18.3 Bn the highest quarterly value during the year and the second highest in the last three years despite suffering 13.9% y-o-y decline. The Kingdom was the only country which witnessed an increase in total value of projects awarded among the GCC countries during 2022 after it registered a marginal 0.5% uptick to reach USD 54.2 Bn as compared to USD 53.9 Bn.

In terms of sectors, the Construction sector maintained its lead as the largest sector by value of awarded projects in the Kingdom accounting for 37.4% (USD 20.3 Bn) of the total projects awarded in Saudi Arabia during 2022 mainly due to the fall of new contracts of notable size awarded in other major sectors. The Kingdoms projects market was mainly driven by awards from the Vision 2030 Realization Programs such as the NEOM which entail to constructing physical infrastructures. The Kingdom's contract awarded in the Construction sector saw USD 5.4 Bn y-o-y increase in real terms, the second largest growth in terms of value awarded after the Transport Sector's USD 6.3 Bn y-o-y growth.

Total value of projects awarded in the Saudi Transport sector, the second largest sector in terms of value of contracts awarded, witnessed a 114.8% y-o-y jump to USD 11.8 Bn during 2022 up from USD 5.5 Bn Bn during 2021. The Saudi Transport sector has also benefited from certain NEOM contracts awarded during 2022 such as the contract for The Line which entails the construction of two tunnels with a length of 28 KM for high-speed transportation and freight services as part of The Line (the smart linear city in western part of the Kingdom).

Saudi Arabia's premier oil and gas company, Aramco, has been instrumental to the Kingdoms project market during the year. One good example of Aramco's lions share contribution in the Kingdoms projects market is that the oil giant has awarded approximately USD 11 Bn worth of contracts during Nov-2022 to 51 local and global oil field service companies including Halliburton and Baker Hughes. Aramco's significant investment was made mainly to strengthen the oil company's supply chain and manufacturing facilities in Saudi Arabia.



Sources : MEED Projects, Kamco Invest Research

UAE

The UAE projects market recorded the second-highest aggregate value of contract awards in the GCC during 2022 that reached USD 19.2 Bn, after Saudi Arabia. Despite maintaining the second spot in the 2022 project awards market in the GCC, total value of projects awarded in the UAE fell 25.4% y-o-y mainly due to the lack of significant awards in the Chemical Sector which witnessed only USD 8 Mn worth of contracts awarded in 2022 as compared to the USD 4.1 Bn worth of projects awarded in 2021. The Emirate represented 20.3% of the aggregate GCC contracts awarded during the year as compared to 22.2% in 2021.

In terms of sectors, the Construction Sector once again accounted for the biggest pie of new project awards in the UAE representing 56.6% of total projects in 2022. Moreover, new projects awarded in the sector registered a 7.6% y-o-y growth to reach USD 10.8 Bn during 2022 up from USD 10 Bn in 2021. On the other hand, the Oil, Water and Transport sectors witnessed y-o-y percentage growth in awards during the year. The Oil sector recorded USD 2.1 Bn in new contracts during 2022 as compared to USD 997 Mn it registered in 2021. Projects in the Transport sector more than doubled y-o-y during 2022 to reach USD 2.9 Bn as compared to USD 1.4 Bn during 2021. Total contracts awarded in the Water sector also nudged up 7.7% to USD 1.3 Bn during the year. On the other hand, the Power sector witnessed 81.4% decrease in value of projects awarded during 2022 which reached USD 748 Mn down from USD 4 Bn in 2021.

KAMCO

One of the notable projects that was awarded during the latter part of 2022 in the Emirates was the USD 1.53 Bn contract awarded by Adnoc Offshore to Adnoc Drilling for the supply of 14 new rigs. In context, during the last twelve months, Adnoc Drilling received approximately USD 6.4 Bn worth of contracts from the state energy producer Adnoc Group. The Abu Dhabi National Oil Company (Adnoc), one of the key drivers of the Emirates project market, recently approved its five-year (2023-2027) business plan and capital expenditure worth of USD 150 Bn.

The oil company reiterated its plans to allocate around USD 48 Bn of the capital expenditure back to the UAE through its In-Country Value (ICV) localization programme. Furthermore, the oil giant also declared an increase of 1 trillion cubic feet and 2 billion stock tank barrels of oil in the UAE's energy reserves. One of the major non-oil hydrocarbon related projects awarded in the Emirate during the year has been the USD 1 Bn Khalifa Port expansion project. The expansion project which covers Khalifa Port's South Quay, Khalifa Port Logistics, and Abu Dhabi Terminals is expected to grow the port complex from 2.4 square kilometers to 8.63 square kilometers and to extend the ports quay wall from 2.3 kilometers to 12.5 kilometers.

Qatar

Total value of contracts awarded in Qatar during 2022 declined by 43.7% y-o-y to reach USD 14.2 Bn down from USD 25.2 Bn during 2021. The fall in Qatari project awards has come as the country hosted a remarkably well received world cup which caused project activity to be halted for the games as many projects work came to completion. Also Qatar has awarded significantly higher valued projects in 2021 such as the LNG processing train project alone which costed USD 13 Bn. On the other hand, the surge in global LNG competition largely due to the Russia-Ukraine conflict, Qatar has also penciled significant LNG deals during the year such as the 27-year LNG deal with China and a 15-year LNG deal with Germany. These type of long term LNG supply deals had underscored the country's confidence in investing to expand its gas production and exporting facilities. Qatar has been pursuing a two-way ambitious strategy which combined on one hand the maintenance of robust gas production facilities and on the other hand heavily investing the gas production capacity of the country. According to MEED Projects, Qatar has earmarked a capital expenditure of USD 82.5 Bn for the 2021-2025 period.

In terms of contract awards by sector, the Gas sector maintained its lead as the largest sector by value of awarded projects in the Qatar despite witnessing a 66.1% y-o-y decline to USD 6.5 Bn down from USD 19.3 Bn in 2021. The Qatari Gas Sector accounted for 46% of the total value of projects awarded in the country in 2022 as compared to 76% in 2021. Comparatively, there has been only USD 108 Mn worth of contracts awarded in the Oil sector during 2022 against USD 1.4 Bn worth of projects awarded in 2021. On the other hand, there has been growth in the amount of contracts awarded in both the Water and the Transport Sectors during the year. Aggregate value of contracts awarded in the Water Sector jumped 98.1% y-o-y to reach USD 1.3 Bn during 2022 as compared to USD 648 Mn in 2021 while total value of contracts awarded in the Transport Sector registered 44.1% y-o-y growth to reach USD 2.4 Bn in 2022 up from USD 1.6 Bn in 2021.

Some of the big contracts awarded in Qatar during 2022 included the USD 4.5 Bn North Field offshore gas contract to build and install gas compression facilities as part of the second development phase of the NFPS (North Field production sustainability) project awarded to the Italian contractor Saipem by QatarEnergy subsidiary Qatargas. Similarly, QatarEnergy also awarded a USD 1.5 Bn contract to install vital structures at the North Field to the US contractor McDermott during the start 2022.

Kuwait

Total projects awarded in Kuwait during 2022 reached USD 2.8 Bn vs. USD 5.2 Bn in 2021. Aggregate value of contracts awarded reached their highest in eleven quarters during Q4-2022 at USD 1.3 Bn registering an increase of 687.7% q-o-q as compared to a y-o-y dip of 13.9%. Aggregate Q3-2022 value of contracts awarded in Kuwait reached their lowest in over 19 quarters at USD 162 Mn contributing to the yearly overall fall of value of contracts awarded in the country.

Top 10 GCC Contracts Awarded in 2022			
Project	Country	Sector	Value (\$m)
Qatargas -North Field Production Sustainability: Phase 2: Scope B	Qatar	Gas	4,500
NEOM -NEOM City: Community Villages: Phase I: Five Housing Clusters	Saudi Arabia	Construction	3,500
NEOM – NEOM City: Backbone Infrastructure: Drill and Blast Running Tunnels	Saudi Arabia	Transport	2,780
ACWA/PIF -Renewable Energy Program: Phase 2: Shuaibah 2 Solar PV Power Plant	Saudi Arabia	Power	2,560
Saudi Aramco -ZOFD: Onshore: Hydrocarbons Processing Facilities: Package 1	Saudi Arabia	Oil	2,500
Umm Al Qura -Masar: Package A: Hotel Towers	Saudi Arabia	Construction	2,000
NEOM–NEOM City: Backbone Infrastructure: Drill and Blast Tunnel Section	Saudi Arabia	Transport	1,850
NEOM -NEOM City: Community Villages: Phase I: 3 Housing Cluster	Saudi Arabia	Construction	1,500
HIA -HIA Expansion: Phase 2B: Concourse D and E	Qatar	Transport	1,360
RCRC -King Salman International Park: Royal Art Complex	Saudi Arabia	Construction	1,333

Sources : MEED Projects, Kamco Invest Research

KAMCO

In terms of sectors, Kuwait's Transport sector received the majority of the value of contracts awarded in the country during the year at USD 1.1 Bn up from USD 299 Mn in 2021. Comparatively, aggregate projects awarded in the Construction Sector, the largest sector by value of contracts awarded in the previous year, fell 67.3% to reach USD 839 Mn down from USD 2.6 Bn in 2021. The decline in projects awarded for the Construction Sector was accompanied by a similar decrease in the aggregate value of projects awarded in the Oil Sector which declined by 63.4% y-o-y to reach USD 372 Mn down from USD 1 Bn in 2021. On the other hand, according to MEED Projects there has been a total of USD 102 Mn worth of water projects in the Sector in 2022 as compared to no projects awarded in the sector in Kuwait during 2021.

GCC Project Pipeline

Growth is expected to be strong in the GCC projects market during 2023. According to MEED Projects, Saudi Arabia, and UAE, the two biggest contract markets in the region, could witness a growth of up to 20% each in 2023. Moreover, MEED expects Kuwait, Oman, and Bahrain to witness sharper increases than KSA and UAE. On the other hand, Qatar is the only country which is expected to see a dip in contract awards during 2023 as the country re-evaluates its project awards after the World Cup. In terms of GCC projects market pipeline, according to MEED Projects estimates, Saudi Arabia has the most dominant projects market with more than USD 1.2 Trillion worth of known, planned and un-awarded contracts in the pipeline. UAE and Oman follow as the second and third countries with the biggest projects pipeline in the region at USD 473.8 Bn and USD 169.8 Bn of known, planned and un-awarded projects. In terms of sectors of future projects in the pipeline, around 58% of the GCC's future projects in the pipeline are in the Construction Sector with the Transport and Chemical sectors following as distant second and third representing 12% and 8% respectively.

Disclaimer & Important Disclosures

Kamco Invest is authorized and fully regulated by the Capital Markets Authority ("CMA, Kuwait") and partially regulated by the Central Bank of Kuwait ("CBK")

This document is provided for informational purposes only. Nothing contained in this document constitutes investment, an offer to invest , legal, tax or other advice or guidance and should be disregarded when considering or making investment decisions. In preparing this document, Kamco Invest did not take into account the investment objectives, financial situation and particular needs of any particular person. Accordingly, before acting on this document, investors should independently evaluate the investments and strategies referred to herein and make their own determination of whether it is appropriate in light of their own financial circumstances and objectives. The entire content of this document is subject to copyright with all rights reserved. This research and the information contained herein may not be reproduced, distributed or transmitted in Kuwait or in any other jurisdiction to any other person or incorporated in any way into another document or other material without our prior written consent.

Analyst Certification

Each of the analysts identified in this report, if any and where applicable, certifies, with respect to the sector, companies or securities that the individual analyses, that (1) the views expressed in this report reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly dependent on the specific recommendations or views expressed in this report.

Kamco Invest Ratings

Kamco Invest research is based on the analysis of regional and country economics, industries and company fundamentals. Kamco Invest company research reflects a long-term (12month) target price for a company or stock. The ratings bands are:

- * Outperform: Target Price represents expected returns >= 10% in the next 12 months
- * Neutral: Target Price represents expected returns between -10% and +10% in the next 12 months
- * Underperform: Target Price represents an expected return of <-10% in the next 12 months

In certain circumstances, ratings may differ from those implied by a fair value target using the criteria above. Kamco Invest policy is to maintain up-to-date fair value targets on the companies under its coverage, reflecting any material changes to the analyst's outlook on a company. Share price volatility may cause a stock to move outside the rating range implied by Kamco Invest's fair value target. Analysts may not necessarily change their ratings if this happens, but are expected to disclose the rationale behind their view to Kamco Invest clients.

Any terms and conditions proposed by you which are in addition to or which conflict with this Disclaimer are expressly rejected by Kamco Invest and shall be of no force or effect. The information contained in this document is based on current trade, statistical and other public information we consider reliable. We do not represent or warrant that such information is fair, accurate or complete and it should not be relied upon as such. Kamco Invest has no obligation to update, modify or amend this document or to otherwise notify a recipient thereof in the event that any opinion, forecast or estimate set forth herein, changes or subsequently becomes inaccurate. The publication is provided for information uses only and is not intended for trading purposes. The information on publications does not give rise to any legally binding obligation and/or agreement, including without limitation any obligation to update such information. You shall be responsible for conducting your own investigation and analysis of the information do referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this or other such document. Moreover, the provision of certain data/ information in the publication may be subject to the terms and conditions of other agreements to which Kamco Invest is a party.

Nothing in this document should be construed as a solicitation or offer, or recommendation, to acquire or dispose of any investment or to engage in any other transaction, or to provide any investment advice or service. This document is directed at Professional Clients and not Retail Clients within the meaning of CMA rules. Any other persons in receipt of this document must not rely upon or otherwise act upon it. Entities and individuals into whose possession this document comes are required to inform themselves about, and observe such restrictions and should not rely upon or otherwise act upon this document where it is unlawful to make to such person such an offer or invitation or recommendation without compliance with any authorization, registration or other legal requirements.

'Kamco Investment Company (DIFC) Limited ("Kamco Invest DIFC"), Office 205, Level 2, Gate Village 1, Dubai International Financial Centre, a wholly owned subsidiary of Kamco Investment Company KSC (Public), is regulated by the Dubai Financial Services Authority (DFSA). Kamco Invest DIFC may only undertake the financial services activities that fall within the scope of its existing DFSA licence. The information in this document may be distributed by Kamco Invest DIFC on behalf of Kamco Investment Company KSC (Public). This document is intended for Professional Clients or Market Counterparties only as defined by the DFSA, and no other person should act upon it.

This document may not be distributed in Saudi Arabia except to such persons as are permitted under the Offers of Securities Regulations issued by the Capital Market Authority. The Capital Market Authority does not make any representation as to the accuracy or completeness of this document, and expressly disclaims any liability whatsoever for any loss arising from, or incurred in reliance upon, any part of this document. The recipients of this document hereby should conduct their own due diligence on the accuracy of the information relating to the contents of this document. If you do not understand the contents of this document you should consult an authorized financial advisor.

Risk Warnings

Any prices, valuations or forecasts are indicative and are not intended to predict actual results, which may differ substantially from those reflected. The value of an investment may go up as well as down. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including, without limitation, foreseeable or unforeseeable changes in interest rates, foreign exchange rates, default rates, prepayment rates, political or financial conditions, etc.).

Past performance is not indicative of future results. Any opinions, estimates, valuations or projections (target prices and ratings in particular) are inherently imprecise and a matter of judgment. They are statements of opinion and not of fact, based on current expectations, estimates and projections, and rely on beliefs and assumptions. Actual outcomes and returns may differ materially from what is expressed or forecasted. There are no guarantees of future performance. Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. This document does not propose to identify or to suggest all of the risks (direct or indirect) which may be associated with the investments and strategies referred to herein.

Conflict of Interest

Kamco Invest and its affiliates provide full investment banking services, and they and their directors, officers and employees, may take positions which conflict with the views expressed in this document. Salespeople, traders, and other professionals of Kamco Invest may provide oral or written market commentary or trading strategies to our clients and our proprietary trading desks that reflect opinions that are contrary to the opinions expressed in this document. Our asset management area, our proprietary trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this document. Kamco Invest may have or seek investment banking or other business relationships for which it will receive compensation from the companies that are the subject of this document. Facts and views presented in this document have not been reviewed by, and may not reflect information known to, professionals in other Kamco Invest business areas, including investment banking personnel. United Gulf Bank, Bahrain owns majority of Kamco Invest's shareholding and this ownership may create, or may create the appearance of, conflicts of interest.

No Liability & Warranty

Kamco Invest makes neither implied nor expressed representations or warranties and, to the fullest extent permitted by applicable law, we hereby expressly disclaim any and all express, implied and statutory representations and warranties of any kind, including, without limitation, any warranty as to accuracy, timeliness, completeness, and fitness for a particular purpose and/or non-infringement. Kamco Invest will accept no liability in any event including (without limitation) your reliance on the information contained in this document, any negligence for any damages or loss of any kind, including (without limitation) direct, indirect, incidental, special or consequential damages, expenses or losses arising out of, or in connection with your use or inability to use this document, or in connection with any error, omission, defect, computer virus or system failure, or loss of any profit, goodwill or reputation, even if expressly advised of the possibility of such loss or damages, arising out of or in connection with your use of this document. We do not exclude our duties or liabilities under binding applicable law.



Kamco Investment Company - K.S.C. (Public)

Al-Shaheed Tower, Khalid Bin Al-Waleed Street- Sharq P.O. BOX : 28873, Safat 13149, State of Kuwait Tel: (+965) 2233 6600 Fax: (+965) 2249 2395 Email : <u>kamcoird@kamcoinvest.com</u> Website : <u>www.kamcoinvest.com</u>

Kamco Invest