

Human Soft Holding Co.

3-Nov-16

## Kuwait Stock Exchange 9M-2016 Financial Results Announcement

Profitability	9M-2015	9M-2016	Variance
Net Profit / (Loss) (KWD)	8,121,878	16,219,240	99.7%
Earnings Per Share (fils)	67.00	133.00	98.5%
Total Operating Revenue (KWD)	27,148,320	38,775,252	42.8%
Gross Profit / (Loss) (KWD)	8,624,686	17,169,001	99.1%
Return on Average Equity (ROAE)	61.62%	74.18%	
Return on Average Assets (ROAA)	26.59%	31.03%	

Balance Sheet Summary (KWD)	30-Sep-15	30-Sep-16	Variance
<b>Assets:</b>			
Current Assets	40,197,305	45,506,396	13.2%
Non-current Assets	35,831,429	43,538,970	21.5%
Total Assets	76,028,734	89,045,366	17.1%
Shareholders' Equity*	28,809,270	40,243,476	39.7%
<b>Liabilities:</b>			
Current Liabilities	38,181,267	34,198,928	(10.4%)
Non-current Liabilities	9,038,197	14,602,962	61.6%
Total Liabilities	47,219,464	48,801,890	3.4%

\* Shareholders' equity may include minority interest

## Year-to-Date Trading Indicators & Current Valuation Multiples

Volume (Shrs '000)	2,048	P/E (x)	8.00
Value (KWD '000)	2,316	P/BV (x)	5.10
Closing Price (KWD)	1.680	Dividend Yield	6.82%
Book Value Per Share (KWD)	0.330	YTD Share Turnover	1.68%
Current Market Capitalization (KWD Million)	205.4	Beta	0.14

Source: KAMCO Research & Kuwait Stock Exchange

NM: Not Meaningful

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### Disclosure:

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