

Oil Market Monthly Report

June - 2016

In this Report...

Oil Prices	2
Oil Demand	3
Oil Supply	4
Reserve & Capacity	5
Oil Price Forecast	6

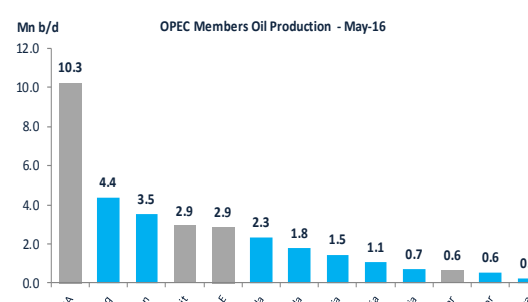
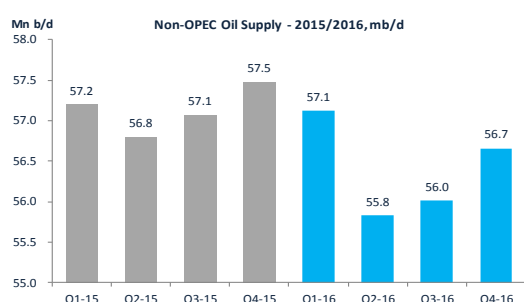
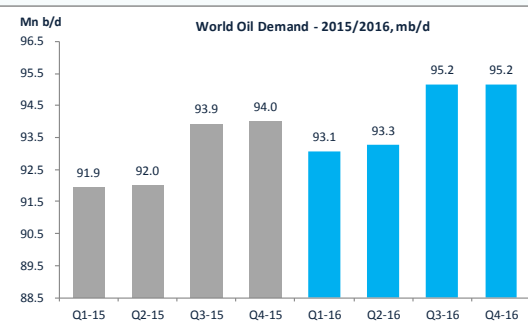
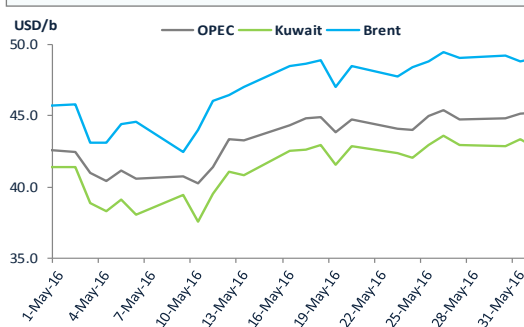
Quicker Oil Market Rebalancing in 2H16

Sentiments around the oil market remained positive during May-16 on the back of supply disruptions in Nigeria and oil sands production cuts in Canada that pushed crude prices to new yearly highs during the month with the trend continuing in June-16. The price rise came despite OPEC failing to reach a consensus in its June-16 meeting in Vienna, although a production cut or even a freeze wasn't expected from the OPEC meeting after a recently failed meeting in Doha. OPEC crude price reached an 8-month high of USD 48.02/b in June-16, whereas Brent crude hovered around USD 50/b at the end of May-16 and peaked at USD 52.5/b during June-16.

Production by OPEC members remained elevated during May-16, marginally short of the January-16 levels. The group produced at 32.71 mb/d during the month, according to Bloomberg, after Kuwait reported recovery in oil production from last month's oil worker strike. On the other hand, Nigeria and Libya posted a combined decline of 220 tb/d during the month on the back of production disruptions. Nigeria's oil production declined to the lowest level in more than a decade to 1.45 mb/d during May-16 as compared to 1.61 mb/d during April-16. A related report from the EIA that measures global oil supply disruptions pegged total disruptions in oil production at more than 3.6 mb/d in May, the highest monthly total since the EIA began tracking the data in January 2011.

Meanwhile, OPEC's monthly oil report highlighted that the oil market would continue to see rebalancing during the second half of 2016 on the back of higher oil demand growth from India and China coupled with declining non-OPEC supply that would help to ease excess supply in the oil market over the coming quarters. A similar view was also mentioned in IEA's latest monthly report. OPEC forecasted that the expected increase in non-OPEC oil production in Brazil and China during the second half of the year would be broadly offset by a decline in production by OECD. On the other hand, OPEC expects US oil output to decline by 150 tb/d during the 2H-16 as compared to 1H-16 despite higher production in Gulf of Mexico.

Furthermore, the surge in oil prices has prompted a rise in US oil rig count that was up for the second consecutive week to reach 328 at the end of last week. Although this would have minimal impact on the total oil production in the US, the fact that the ramp-up could be much faster if oil prices continue to rise would prove to be negative for oil market sentiments. On the economic front, USD continued to strengthen against key currencies on the back of Brexit worries coupled with concerns of a slowdown in Europe and Asia as well as a possible hike in US interest rates later during the year. The industrial overcapacity in China in addition to higher debts is a concern for oil requirement in China, however, rising vehicle sales on the back of low oil prices continue to support oil demand in the country.



Source for the above charts : OPEC and Bloomberg

Faisal Hasan, CFA

Head - Investment Research

+(965) 2233 6907

faisal.hasan@kamconline.com

Junaid Ansari

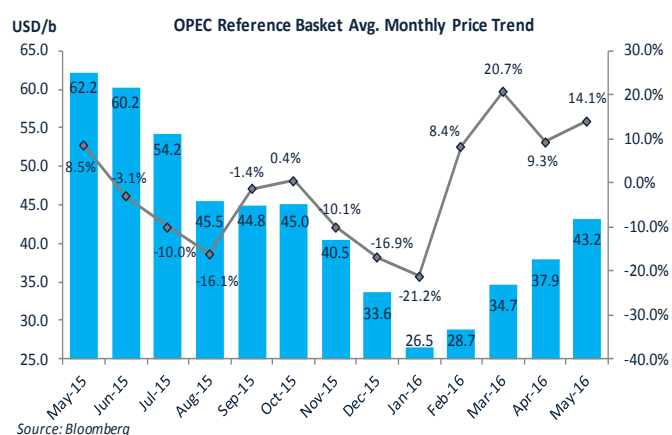
Assistant Vice President

+(965) 2233 6912

junaid.ansari@kamconline.com

Oil Prices

Oil market fundamentals remained volatile during May-16 and at the start of June-16 resulting in a positive march in oil price that has now reached 2016 highs. According to the most recent trend, the fundamentals are tightening at a much faster pace than previously expected. In fact, the head of OPEC said that oil has not been trading at a fair price and called for an oil price of USD 65/b in order to encourage investments to secure future oil supply. Factors positive for the oil price also prompted the EIA, in its short term energy outlook, to increase its average oil price forecast for 2016 by USD 1/b to USD 43/b and by USD 3/b for 2017 to USD 52/b, although it maintained that the market would see high uncertainty and volatility. The report also maintained that domestic US oil production would decline from 9.4 mb/d in 2015 to 8.6 mb/d in 2016 and further to 8.2 mb/d in 2017.



On the other hand, USD declined temporarily after weak jobs data led to speculations that the hike in US interest rates would be pushed. However, Federal Reserve chief Janet Yellen confirmed that despite the weak jobs report, the US economy was on track towards recovery, and any hike in borrowing costs would be gradual. The greenback also got support on Brexit worries coupled with concerns of a slowdown in Europe and Asia. Meanwhile, oil rig count also saw its fair share of volatility. Total US rig count saw a single week reprieve during May-16 declined the next week and once again surged for next two consecutive weeks to reach 328 at the end of last week. The positive trend is seen as a response from oil majors to the improving oil prices.

Average monthly OPEC oil prices surged for the fourth consecutive month during May-16 with a growth of 14.1% to reach USD 43.21/b, the highest monthly average OPEC price since October-15. Average monthly Kuwait oil prices also surged by a slightly higher 14.5% to reach USD 41.6/b by the end of the month, whereas average Brent crude prices increased by 12.9% to USD 46.8/b. The price surge was even stronger during the first two weeks of June-16 as Brent crude breached the USD 50/b mark and remained elevated during the second week of June-16.

Average Crude Oil Prices, USD/b	Apr-16	May-16	Change	2015	2016
OPEC Reference Basket	37.9	43.2	5.4	54.1	34.4
Arab Light	38.2	43.5	5.3	54.2	34.5
Basrah Light	36.6	42.1	5.4	52.2	33.0
Bonny Light	41.5	46.9	5.3	57.9	38.1
Es Sider	40.5	45.8	5.4	56.0	37.2
Girassol	41.3	46.6	5.3	57.9	37.9
Iran Heavy	36.7	41.7	5.0	53.0	32.8
Kuwait Export	36.3	41.6	5.3	52.4	32.5
Marine	39.0	44.1	5.2	55.4	35.2
Merey	28.8	34.3	5.4	47.3	26.3
Minas	38.5	48.6	10.1	55.6	36.6
Murban	42.5	47.1	4.7	58.4	39.2
Oriente	35.0	42.0	6.9	49.2	31.6
Saharan Blend	42.3	47.7	5.4	57.4	39.0
Other Crudes					
Brent	41.5	46.8	5.4	57.1	38.2
Dubai	39.0	44.3	5.3	55.6	35.1
Isthmus	38.1	44.8	6.6	54.5	35.6
LLS	42.7	48.8	6.1	56.8	39.5
Mars	37.3	43.5	6.1	53.4	34.3
Urals	39.9	45.1	5.2	56.8	36.5
WTI	41.0	46.8	5.9	51.9	37.6
Differentials					
Brent/WTI	0.5	(0.0)	(0.5)	5.3	0.5
Brent/LLS	(1.2)	(2.0)	(0.8)	0.3	(1.3)
Brent/Dubai	2.5	2.5	0.1	1.5	3.1

Source: OPEC Monthly Oil Market Report - June 2016

World Oil Demand

Total world oil demand growth for 2015 was kept broadly unchanged from the last month at 1.54 mb/d to reach 92.98 mb/d on the back of higher oil demand during the second half of 2015 primarily for transportation fuels partially offset by decline in demand in OECD Asia Pacific, (primarily in Japan), Latin America (Brazil and Argentina) and FSU.

Oil demand growth for 2016 was also kept unchanged at a growth of 1.20 mb/d to reach 94.18 mb/d primarily led by higher oil demand in Other Asia, primarily India. The US recorded the highest year-on-year oil demand growth since August-15 during March-16 at 0.4 mb/d or 2.0% on the back of higher oil demand in the road transportation sector led by dominance of SUVs and pick-up sales in new car sales, whereas a warmer weather led to a decline in demand for distillate fuel requirement during the month. In addition, preliminary data for

World Oil Demand - 2014/2015, mb/d	2014	Q1-15	Q2-15	Q3-15	Q4-15	2015	Y-o-Y Growth	% Chg.
Americas	24.14	24.24	24.12	24.77	24.37	24.37	0.24	0.99
of which US	19.41	19.62	19.54	20.02	19.68	19.71	0.30	1.56
Europe	13.45	13.46	13.57	14.14	13.68	13.71	0.26	1.95
Asia Pacific	8.13	8.75	7.72	7.63	8.28	8.09	(0.04)	(0.49)
Total OECD	45.72	46.45	45.40	46.54	46.34	46.18	0.46	1.01
Other Asia	11.58	11.63	12.06	12.03	12.30	12.01	0.42	3.64
of which India	3.79	4.01	3.98	3.94	4.27	4.05	0.26	6.99
Latin America	6.61	6.33	6.58	6.85	6.47	6.56	(0.05)	(0.78)
Middle East	7.86	7.95	7.98	8.55	7.97	8.11	0.26	3.28
Africa	3.90	4.01	3.98	3.92	4.06	3.99	0.09	2.26
Total Developing Countries (DCs)	29.96	29.91	30.61	31.35	30.80	30.67	0.72	2.39
Former Soviet Union (FSU)	4.64	4.48	4.32	4.69	4.99	4.62	(0.02)	(0.43)
Other Europe	0.65	0.66	0.62	0.66	0.75	0.67	0.02	2.88
China	10.46	10.44	11.06	10.69	11.13	10.83	0.37	3.51
Total "Other Regions"	15.76	15.57	16.01	16.04	16.86	16.13	0.37	2.32
Total World	91.44	91.94	92.02	93.93	94.00	92.98	1.54	1.69

Source: OPEC Monthly Oil Market Report - June 2016

April-16 and May-16 point to a continued positive trend in the US. European oil demand also strengthened during the first four months of 2016 on the back of improving economy, colder weather and higher demand from road transportation sector. The outlook for OECD Europe remains positive on the back of improving industrial production and a sustained growth seen in the automobile market. In OECD Asia Pacific, an oil substitution effect in the electricity generation field is impacting the demand for oil in addition to warmer weather conditions. In the Other Asia region, India remains the key growth area, with oil consumption hovering around historical high of 4.6 mb/d. The April-16 oil consumption in India increased at 10% on the back of higher fuel oil and gasoline demand. In Latin America, sluggish economic growth and industrial output affected oil demand in Brazil with demand falling by around 5% y-o-y to 2.35 mb/d.

The IEA also released a bullish oil market report with an upgraded global oil demand figure for Q1-16. The agency revised up Q1-16 oil demand to 1.6 mb/d and expects full year 2016 as well as 2017 demand to be at 1.3 mb/d with global demand set to reach 97.4 mb/d buoyed primarily by low oil prices. According to IEA, one of the key demand drivers, along with India as highlighted previously by the agency, would be the strong gasoline demand in the US.

World Oil Demand - 2015/2016, mb/d	2015	Q1-16	Q2-16	Q3-16	Q4-16	2016	Y-o-Y Growth	% Chg.
Americas	24.37	24.39	24.44	25.09	24.64	24.64	0.26	1.09
of which US	19.71	19.82	19.81	20.29	19.91	19.96	0.25	1.25
Europe	13.71	13.50	13.58	14.14	13.67	13.72	0.01	0.08
Asia Pacific	8.09	8.64	7.62	7.54	8.20	8.00	(0.09)	(1.16)
Total OECD	46.18	46.52	45.64	46.77	46.51	46.36	0.18	0.39
Other Asia	12.01	12.22	12.43	12.40	12.68	12.43	0.43	3.56
of which India	4.05	4.41	4.15	4.11	4.44	4.28	0.23	5.67
Latin America	6.56	6.25	6.61	6.86	6.47	6.55	(0.01)	(0.16)
Middle East	8.11	8.07	8.14	8.72	8.13	8.26	0.15	1.85
Africa	3.99	4.12	4.09	4.03	4.17	4.10	0.11	2.78
Total Developing Countries (DCs)	30.67	30.67	31.27	32.01	31.44	31.35	0.68	2.21
Former Soviet Union (FSU)	4.62	4.49	4.37	4.73	5.04	4.66	0.04	0.81
Other Europe	0.67	0.68	0.64	0.68	0.77	0.70	0.02	3.57
China	10.83	10.71	11.33	10.97	11.41	11.11	0.28	2.54
Total "Other Regions"	16.13	15.89	16.35	16.38	17.22	16.46	0.34	2.09
Total World	92.98	93.08	93.26	95.16	95.17	94.18	1.20	1.29

Source: OPEC Monthly Oil Market Report - June 2016

World Oil Supply

Non-OPEC oil supply growth in 2015 remained unchanged at 1.47 mb/d to average at 57.14 mb/d. On the other hand, although the overall non-OPEC oil supply for 2016 remained unchanged (is expected to contract by 0.74 mb/d to average 56.40 mb/d) there were several revisions in supply from individual countries. The revisions primarily included downward adjustments in supply from Canada due to the wildfires thereby affecting supply figures for 2Q16, in addition to lower supply from Brazil and Colombia as compared to previous expectations. These downward adjustments are offset by upward revisions in the US, UK, Russia and Azerbaijan. Moreover, oil supply from OECD Americas, which saw the highest increase in 2015, is expected to turn to the biggest contraction in 2016 with a decline of 0.48 mb/d, whereas Europe is expected to see higher y-o-y oil supply in 2016 on the back of higher than expected output by UK in Q1-16.

Non-OPEC Oil Supply - 2014/2015, mb/d	2014	Q1-15	Q2-15	Q3-15	Q4-15	2015	Y-o-Y Growth	% Chg.
Americas	20.08	21.04	20.69	21.14	21.19	21.01	0.93	4.64
of which US	12.96	13.78	14.05	14.06	14.05	13.99	1.03	7.92
Europe	3.61	3.69	3.77	3.68	3.89	3.76	0.14	4.01
Asia Pacific	0.51	0.43	0.45	0.50	0.47	0.46	(0.05)	(9.15)
Total OECD	24.20	25.16	24.90	25.32	25.55	25.23	1.03	4.25
Other Asia	2.60	2.71	2.71	2.65	2.73	2.70	0.10	3.83
Latin America	5.01	5.23	5.16	5.17	5.18	5.18	0.18	3.52
Middle East	1.34	1.30	1.27	1.26	1.25	1.27	(0.07)	(5.11)
Africa	2.38	2.39	2.37	2.36	2.35	2.37	(0.01)	(0.43)
Total Developing Countries (DCs)	11.33	11.63	11.51	11.45	11.52	11.53	0.20	1.74
Former Soviet Union (FSU)	13.55	13.77	13.68	13.61	13.73	13.69	0.15	1.10
of which Russia	10.68	10.83	10.83	10.83	10.89	10.85	0.17	1.61
Other Europe	0.13	0.13	0.13	0.13	0.13	0.13	0.00	(0.25)
China	4.30	4.33	4.39	4.38	4.37	4.37	0.07	1.67
Total "Other regions"	17.98	18.23	18.20	18.12	18.24	18.20	0.22	1.22
Total Non-OPEC Production	53.51	55.02	54.61	54.88	55.30	54.95	1.45	2.70
Processing gains	2.16	2.19	2.19	2.19	2.19	2.19	0.02	1.06
Total Non-OPEC Supply	55.67	57.20	56.80	57.07	57.48	57.14	1.47	2.64
OPEC NGLs and non-conventionals	6.00	5.97	6.15	6.23	6.17	6.13	0.13	2.17
OPEC Crude Oil Production	30.78	31.03	31.89	32.24	32.28	31.88	1.10	3.58
Total World Supply	92.45	94.20	94.84	95.54	95.93	95.15	2.70	2.92

Source: OPEC Monthly Oil Market Report - June 2016

The outages in Canada due to the wildfires was expected to be at 0.7 mb/d during May-16 and overall decline due to the incident will lead to a smaller than expected increase production growth at around 60 tb/d in 2016, despite new projects and ramp-up of old projects has poured in additional 0.17 mb/d of oil in the market.

According to IEA's monthly report, the supply disruptions in OPEC and non-OPEC countries cut global oil supply by nearly 0.8 mb/d during May-16. For full year 2016, the agency expects non-OPEC supply growth to decline by 0.9 mb/d and then gradually turn positive to a modest 0.2 mb/d in 2017.

Non-OPEC Oil Supply - 2015/2016, mb/d	2015	Q1-16	Q2-16	Q3-16	Q4-16	2016	Y-o-Y Growth	% Chg.
Americas	21.01	20.98	20.21	20.39	20.55	20.53	(0.48)	(2.29)
of which US	13.99	13.77	13.51	13.42	13.56	13.57	(0.42)	(3.00)
Europe	3.76	3.86	3.70	3.57	3.71	3.71	(0.05)	(1.32)
Asia Pacific	0.46	0.44	0.45	0.45	0.43	0.44	(0.02)	(4.44)
Total OECD	25.23	25.27	24.36	24.41	24.68	24.68	(0.55)	(2.19)
Other Asia	2.70	2.73	2.67	2.72	2.74	2.72	0.01	0.46
Latin America	5.18	4.97	5.04	5.18	5.38	5.15	(0.04)	(0.75)
Middle East	1.27	1.26	1.23	1.22	1.22	1.23	(0.04)	(2.91)
Africa	2.37	2.34	2.29	2.32	2.31	2.31	(0.06)	(2.37)
Total Developing Countries (DCs)	11.53	11.30	11.24	11.44	11.65	11.41	(0.12)	(1.04)
Former Soviet Union (FSU)	13.69	13.99	13.74	13.59	13.72	13.76	0.06	0.47
of which Russia	10.85	11.11	10.97	10.88	10.95	10.98	0.13	1.19
Other Europe	0.13	0.13	0.13	0.13	0.13	0.13	0.00	(1.11)
China	4.37	4.23	4.17	4.23	4.28	4.23	(0.14)	(3.23)
Total "Other regions"	18.20	18.34	18.04	17.96	18.13	18.12	(0.08)	(0.43)
Total Non-OPEC Production	54.95	54.92	53.63	53.81	54.46	54.20	(0.75)	(1.36)
Processing gains	2.19	2.20	2.20	2.20	2.20	2.20	0.01	0.59
Total Non-OPEC Supply	57.14	57.12	55.83	56.01	56.66	56.40	(0.74)	(1.29)

Source: OPEC Monthly Oil Market Report - June 2016

OPEC Oil Production & Spare Capacity

OPEC oil output growth was back in the red during May-16 after a single month of growth during April-16. Monthly average output by the group declined by 0.4% or 120 tbpd to 32.71 mb/d during May-16 as compared to 32.83 mb/d during April-16, according to Bloomberg data. Kuwait reported the biggest addition to OPEC production during the month after the company emerged from last month's oil worker strike. On the other hand, Nigeria and Libya posted a combined decline of 220 tb/d during the month on the back of production disruptions. Nigeria's oil production declined to the lowest level in more than a decade to 1.45 mb/d during May-16 as compared to 1.61 mb/d during April-16. The outages in Nigeria is pegged at more than 1 mb/d due to the political issues and there is no end in sight for the outages that could even extend in terms of size as well as time. Libya also faces government tussle that led to supply outages, however, the country made progress in starting exports from one of its key ports and consequently its production is expected to

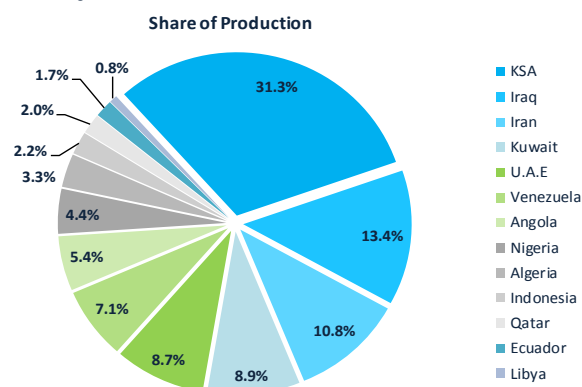
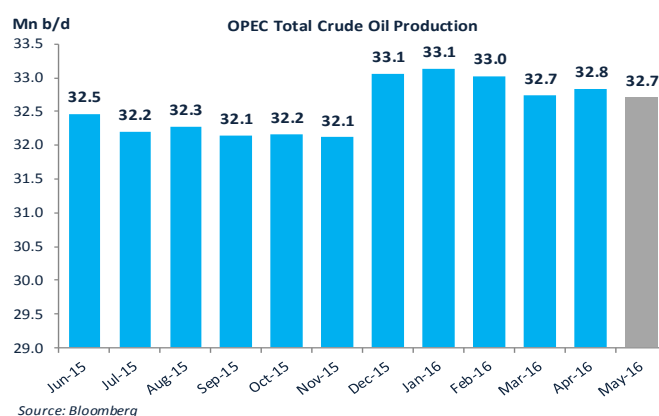
Production ('000 b/d)	Apr-16	May-16	Change		Capacity	Spare Capacity
Total OPEC-12	32,830	32,710	-120	-0.4%	36,657	3,947
KSA	10,200	10,250	50	0.5%	11,500	1,250
Iraq	4,420	4,370	-50	-1.1%	4,450	80
Iran	3,500	3,530	30	0.9%	4,000	470
Kuwait	2,770	2,910	140	5.1%	3,000	90
U.A.E	2,800	2,850	50	1.8%	3,150	300
Venezuela	2,370	2,320	-50	-2.1%	2,500	180
Angola	1,800	1,770	-30	-1.7%	1,870	100
Nigeria	1,610	1,450	-160	-9.9%	2,200	750
Algeria	1,100	1,080	-20	-1.8%	1,150	70
Indonesia	720	730	10	1.4%	722	-8
Qatar	670	640	-30	-4.5%	780	140
Ecuador	560	560	0	0.0%	555	-5
Libya	310	250	-60	-19.4%	780	530
Total OPEC-11	28,410	28,340	-70	-0.25%	32,207	3,867

Source: Bloomberg

increase soon, as mentioned by the country's National Oil Corporation. Saudi Arabia added 50 tb/d during the month that was offset by an equivalent decline reported by Iraq due to bad weather and power outages. Meanwhile, Iran added 30 tb/d during the month to reach average production of 3.53 mb/d in May-16. However, according to the country's oil minister, crude production in Iran exceeded 3.8 mb/d during the month whereas IEA pegged the number at 3.7 mb/d. Nevertheless, Iran's aggressive bid to increase oil production to reach pre-sanction levels earlier-than-expected means that further disruptions in global oil supplies may not be compensated by rising Iranian output. This drastically reduces the threat of future shocks to oil prices from rising Iranian output.

According to IEA, with the reducing demand supply gap in the oil market, OPEC would be required to pump even more to fill the gap and would need to produce at an even higher production rate of 33.5 mb/d in 2017. Nevertheless, a faster than expected production start in Canada, Nigeria and Libya could be negative for the market.

During the month, OPEC also approved Gabon's request to re-join the group after 20 years that would increase membership to 14 countries in July. Gabon pumps at around 0.2 mb/d.



Source: Bloomberg

Brent Crude Oil Price Forecast by Various Research Houses

Firm	Analyst	As Of	Q2 16	Q3 16	Q4 16	Q1 17
Societe Generale SA	M. Wittner	9/Jun/16	46.0	48.0	50.0	52.5
Commerzbank AG	E. Weinberg	7/Jun/16	41.0	45.0	50.0	53.0
Norddeutsche Landesbank Girozentrale	F. Kunze	6/Jun/16	49.0	48.0	50.0	52.0
Capital Economics Ltd	T. Pugh	3/Jun/16	42.5	43.5	43.5	47.5
Citigroup Inc	E. Morse	31/May/16	47.0	52.0	52.0	55.0
Barclays PLC	M. Cohen	31/May/16	46.0	41.0	52.0	
Prestige Economics LLC	J. Schenker	31/May/16	45.8	47.0	49.0	47.0
Promsvyazbank PJSC	S. Narkevich	27/May/16	47.3	50.8	44.7	47.8
Raiffeisen Bank International AG	H. Loacker	25/May/16	34.0	46.0	49.0	52.0
Natixis SA	A. Deshpande	24/May/16	46.0	47.0	48.0	50.0
Oxford Economics Ltd	D. Smith	24/May/16	40.0	40.0	40.0	40.5
Danske Bank A/S	J. Pedersen	20/May/16	45.0	47.0	49.0	51.0
BNP Paribas SA	H. Tchilinguirian	19/May/16	43.0	41.0	48.0	51.0
Intesa Sanpaolo SpA	D. Corsini	19/May/16	44.0	40.0	40.4	42.6
Wells Fargo Securities LLC	R. Read	17/May/16	44.5	46.5	48.5	52.0
Lloyds Bank PLC	C. Paraskevas	16/May/16	44.0	47.0	55.0	62.0
Westpac Banking Corp	J. Smirk	13/May/16	43.0	41.0	36.0	35.0
BMO Capital Markets Corp/Toronto	R. Ollenberger	10/May/16	40.0	44.0	45.0	
Bank of America Merrill Lynch	F. Blanch	6/May/16	58.0			
Itau Unibanco Holding SA	I. Goldfajn	4/May/16	45.5	49.9	53.7	55.0
Landesbank Baden-Wuerttemberg	F. Klumpp	3/May/16	42.0	43.0	44.0	45.0
Toronto-Dominion Bank/Toronto	B. Melek	2/May/16	44.0	48.0	60.0	60.0
RBC Capital Markets	G. Pardy	21/Apr/16	39.0	45.0	52.0	56.0
DZ Bank AG Deutsche Zentral-Genossenschaftsbank	A. Herlinghaus	20/Apr/16	35.0	40.0	42.0	42.0
DNB ASA	T. Kjus	31/Mar/16	43.0	50.0	60.0	65.0
Incrementum AG	R. Stoeferle	21/Mar/16	49.0	55.0	62.0	70.0
Emirates NBD PJSC	E. Bell	16/Mar/16	37.5	41.0	45.0	50.0
Bank of Nova Scotia/The	M. Loewen	11/Mar/16	36.0	43.0	51.0	
MPS Capital Services Banca per le Imprese	M. Porciatti	3/Mar/16	35.0	37.0	40.0	
Oversea-Chinese Banking Corp Ltd	B. Gan	22/Feb/16	40.0	45.0	50.0	
Standard Chartered Bank	P. Horsnell	15/Feb/16	66.0	55.0	66.0	75.0
UniCredit Markets & Investment Banking	J. Hitzfeld	25/Jan/16	35.0	40.0	40.0	40.0
HSBC Holdings PLC	G. Gray	25/Jan/16	40.0	50.0	55.0	
ABN AMRO Bank NV	H. Van Cleef	8/Jan/16	45.0	50.0		
Santander UK PLC	J. Kenney	7/Jan/16	37.5	41.0	46.5	50.5
Rabobank International	C. Lawrence	22/Dec/15	40.0	45.0	49.0	
CIBC World Markets Corp	K. Spector	5/Nov/15	61.0	76.0	76.0	
KLR Group LLC	J. Gerdes	21/Apr/15	80.0	90.0	95.0	100.0
Bayerische Landesbank	A. Speer	11/Mar/15	50.0	50.0		
Australia & New Zealand Banking Group Ltd	M. Pervan	23/Feb/15	63.5	65.0	66.0	
Nomura International Hong Kong Ltd	G. Kwan	14/Jan/15	70.0	70.0		
Raymond James & Associates Inc	M. Adkins	5/Jan/15	81.0	83.0	85.0	
Nordea Bank Norge ASA	T. Saltvedt	18/Dec/14	72.0	77.0		
National Australia Bank Ltd	V. Lai	10/Dec/14	90.0	90.0		
Jefferies LLC	J. Gammel	9/Dec/14	82.0	84.0		
Median			43.0	45.0	49.0	51.0
Mean			43.0	45.5	49.0	51.8
High			66.0	55.0	66.0	75.0
Low			34.0	37.0	36.0	35.0
Current Fwd			47.3	51.3	52.2	52.8
Difference (Median - Current)			-4.3	-6.3	-3.2	-1.8

Source: Bloomberg

Disclaimer & Important Disclosures

KAMCO is authorized and fully regulated by the Capital Markets Authority ("**CMA, Kuwait**") and partially regulated by the Central Bank of Kuwait ("**CBK**")

This document is provided for informational purposes only. Nothing contained in this document constitutes investment, an offer to invest, legal, tax or other advice or guidance and should be disregarded when considering or making investment decisions. In preparing this document, KAMCO did not take into account the investment objectives, financial situation and particular needs of any particular person. Accordingly, before acting on this document, investors should independently evaluate the investments and strategies referred to herein and make their own determination of whether it is appropriate in light of their own financial circumstances and objectives. The entire content of this document is subject to copyright with all rights reserved. This research and the information contained herein may not be reproduced, distributed or transmitted in Kuwait or in any other jurisdiction to any other person or incorporated in any way into another document or other material without our prior written consent.

Analyst Certification

Each of the analysts identified in this report certifies, with respect to the sector, companies or securities that the individual analyses, that (1) the views expressed in this report reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly dependent on the specific recommendations or views expressed in this report.

KAMCO Ratings

KAMCO investment research is based on the analysis of regional and country economics, industries and company fundamentals. KAMCO company research reflects a long-term (12-month) target price for a company or stock. The ratings bands are:

- * **Outperform:** Target Price represents expected returns $\geq 10\%$ in the next 12 months
- * **Neutral:** Target Price represents expected returns between -10% and $+10\%$ in the next 12 months
- * **Underperform:** Target Price represents an expected return of $< -10\%$ in the next 12 months

In certain circumstances, ratings may differ from those implied by a fair value target using the criteria above. KAMCO policy is to maintain up-to-date fair value targets on the companies under its coverage, reflecting any material changes to the analyst's outlook on a company. Share price volatility may cause a stock to move outside the rating range implied by KAMCO's fair value target. Analysts may not necessarily change their ratings if this happens, but are expected to disclose the rationale behind their view to KAMCO clients.

Any terms and conditions proposed by you which are in addition to or which conflict with this Disclaimer are expressly rejected by KAMCO and shall be of no force or effect. The information contained in this document is based on current trade, statistical and other public information we consider reliable. We do not represent or warrant that such information is fair, accurate or complete and it should not be relied upon as such. KAMCO has no obligation to update, modify or amend this document or to otherwise notify a recipient thereof in the event that any opinion, forecast or estimate set forth herein, changes or subsequently becomes inaccurate. The publication is provided for informational uses only and is not intended for trading purposes. The information on publications does not give rise to any legally binding obligation and/or agreement, including without limitation any obligation to update such information. You shall be responsible for conducting your own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this or other such document. Moreover, the provision of certain data/information in the publication may be subject to the terms and conditions of other agreements to which KAMCO is a party.

Nothing in this document should be construed as a solicitation or offer, or recommendation, to acquire or dispose of any investment or to engage in any other transaction, or to provide any investment advice or service. This document is directed at Professional Clients and not Retail Clients within the meaning of CMA rules. Any other persons in receipt of this document must not rely upon or otherwise act upon it. Entities and individuals into whose possession this document comes are required to inform themselves about, and observe such restrictions and should not rely upon or otherwise act upon this document where it is unlawful to make to such person such an offer or invitation or recommendation without compliance with any authorization, registration or other legal requirements.

Risk Warnings

Any prices, valuations or forecasts are indicative and are not intended to predict actual results, which may differ substantially from those reflected. The value of an investment may go up as well as down. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including, without limitation, foreseeable or unforeseeable changes in interest rates, foreign exchange rates, default rates, prepayment rates, political or financial conditions, etc.).

Past performance is not indicative of future results. Any opinions, estimates, valuations or projections (target prices and ratings in particular) are inherently imprecise and a matter of judgment. They are statements of opinion and not of fact, based on current expectations, estimates and projections, and rely on beliefs and assumptions. Actual outcomes and returns may differ materially from what is expressed or forecasted. There are no guarantees of future performance. Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. This document does not propose to identify or to suggest all of the risks (direct or indirect) which may be associated with the investments and strategies referred to herein.

Conflict of Interest

KAMCO and its affiliates provide full investment banking services, and they and their directors, officers and employees, may take positions which conflict with the views expressed in this document. Salespeople, traders, and other professionals of KAMCO may provide oral or written market commentary or trading strategies to our clients and our proprietary trading desks that reflect opinions that are contrary to the opinions expressed in this document. Our asset management area, our proprietary trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this document. KAMCO may have or seek investment banking or other business relationships for which it will receive compensation from the companies that are the subject of this document. Facts and views presented in this document have not been reviewed by, and may not reflect information known to, professionals in other KAMCO business areas, including investment banking personnel. United Gulf Bank, Bahrain owns majority of KAMCO's shareholding and this ownership may create, or may create the appearance of, conflicts of interest.

No Liability & Warranty

KAMCO makes neither implied nor expressed representations or warranties and, to the fullest extent permitted by applicable law, we hereby expressly disclaim any and all express, implied and statutory representations and warranties of any kind, including, without limitation, any warranty as to accuracy, timeliness, completeness, and fitness for a particular purpose and/or non-infringement. KAMCO will accept no liability in any event including (without limitation) your reliance on the information contained in this document, any negligence for any damages or loss of any kind, including (without limitation) direct, indirect, incidental, special or consequential damages, expenses or losses arising out of, or in connection with your use or inability to use this document, or in connection with any error, omission, defect, computer virus or system failure, or loss of any profit, goodwill or reputation, even if expressly advised of the possibility of such loss or damages, arising out of or in connection with your use of this document. We do not exclude our duties or liabilities under binding applicable law.



KAMCO Investment Company

Al-Shaheed Tower, Khalid Bin Al-Waleed Street- Sharq

P.O. BOX : 28873, Safat 13149, State of Kuwait

Tel: (+965) 1852626 Fax: (+965) 22492395

Email : kamcoird@kamconline.com

Website : <http://www.kamconline.com>