

### Financial Results Announcement for 9M-2012 (Kuwait S.E)

Profitability	9M-2011	9M-2012	% Change
Net Profit (Loss) KWD	6,627,889	5,933,415	(10.5%)
Earnings Per Share (fils)	62.41	55.87	(10.5%)
Return on Average Equity (ROAE)^	22.14%	24.58%	
Return on Average Assets (ROAA)^	5.85%	6.27%	
	Q3-11	Q3-12	% Change
Net Profit (Loss) KWD	2,287,675	1,850,070	(19.1%)
Earnings Per Share (fils)	21.54	17.42	(19.1%)

Balance Sheet Summary (KWD)	30-Sep-11	30-Sep-12	% Change
<b>Assets:</b>			
Current Assets	124,762,832	142,096,917	13.9%
Non-current Assets	17,474,038	17,515,332	0.2%
<b>Total Assets</b>	<b>142,236,870</b>	<b>159,612,249</b>	<b>12.2%</b>
<b>Shareholders' Equity*</b>	<b>36,916,093</b>	<b>40,068,413</b>	<b>8.5%</b>
<b>Liabilities:</b>			
Current Liabilities	81,991,477	95,741,381	16.8%
Non-current Liabilities	23,329,300	23,802,455	2.0%
<b>Total Liabilities</b>	<b>105,320,777</b>	<b>119,543,836</b>	<b>13.5%</b>

\* Shareholders' equity may include minority interest

Year-to-Date Trading Indicators & Current Valuation Multiples			
Volume (Shrs '000)	11,784	P/E (x)	14.80
Value (KWD '000)	17,193	P/B (x)	3.87
<b>Closing Price (KWD)</b>	<b>1.460</b>	Dividend Yield	4.36%
Book Value Per Share (KWD)	0.377	YTD Share Turnover	11.09%
Current Market Capitalization (KWD Million)	155	Beta	0.75

^: ROAE & ROAA are based on net profit for the trailing twelve month period ended Sep-2012, NM: Not Meaningful

Source: KAMCO Research & Kuwait Stock Exchange

[kamconline.com](http://kamconline.com)

Please visit our website and register to get a password and access KAMCO Research products and additional features such as stock quotes, companies' financial highlights, stock charts and technical indicators.

#### Disclosure

This document has been compiled by and is issued by KIPCO Asset Management Company KSC (Closed) (KAMCO), which has obtained the information used in this document from sources it believes to be reliable, but the issuer has not carried out an independent verification of the data contained herein and does not guarantee neither its accuracy nor its completeness. This document is not an offer to sell or a solicitation to buy any securities. The opinions and estimates expressed herein are those of the issuer and subject to change at any time without any prior notice. Past performance is not an indicator of future results. This original document or any copy is not to be redistributed inside Kuwait or distributed in any jurisdiction outside Kuwait where this action is restricted by law.

© KIPCO Asset Management Company KSC (Closed) 2012